

ORLANDO BUSINESS JOURNAL'S 2007 BOOK OF LISTS

Central Florida's* Largest Property Management Cos. Ranked by number of total square feet managed

Rank 2006	Property management company Address	Top local executive Telephone	Total C. Fla.* sq. ft. commercial/ Industrial	Total C. Fla.* sq. ft. managed Office Retail Residential	Percentage: Office Retail	Percentage: Industrial Residential
1	Trammell Crow Co. 1500 Summit Tower Blvd., Suite 750 Orlando 32810	Paul Ellis (407) 618-1300	10,296,644 6,632,289	2,348,993 1,284,362 N/A	25% 10% N/A	65% N/A N/A
2	CB Richard Ellis 201 S. Orange Ave., Suite 1500 Orlando 32801	Scott Gray (407) 843-4020	3.5 million 1.5 million	1.5 million 500,000 N/A	43% 14% N/A	43% N/A N/A
3	Colonial Properties Trust 950 Market Promenade Ave., Suite 2200 Lake Mary 32746	Thomas E. Green (407) 595-2200	3,363,395 N/A	3,363,395 N/A N/A	100% N/A N/A	N/A N/A N/A
4	Duke Realty Corp. 4700 Millenia Blvd. Orlando 32839	Doug Imscher (407) 241-0000	2,813,547 1,652,981	1,160,566 N/A N/A	41.2% N/A N/A	58.8% N/A N/A
5	Quest Co. 1180 Spring Center Blvd., Suite 102 Altamonte Springs 32714	Jim Gruber (407) 796-4001	2,369,890 177,082	925,212 1,256,596 N/A	39.5% 53% N/A	9.5% N/A N/A
6	Cushman and Wakefield of Florida Inc. 800 N. Magnolia Ave., Suite 800 Orlando 32803	Larry Richey (407) 841-8000	2,228,758 464,787	1,367,293 396,678 N/A	61% 19% N/A	21% N/A N/A
7	NAI Realvest 2200 Lucien Way, Suite 350 Maitland 32751	Dae M. Figliolia (407) 875-9989	2,219,000 1.5 million	640,000 79,000 N/A	29% 3% N/A	68% N/A N/A
8	Webb International Inc. 3600 Vineland Road Orlando 32811	Dan Webb (407) 841-1414	1,929,000 1.8 million	129,000 N/A N/A	7% N/A N/A	93% N/A N/A
9	Highwoods Properties Inc. 201 S. Orange Ave., Suite 400 Orlando 32801	Michael Beale (407) 849-2275	1,902,995 N/A	1,902,995 N/A N/A	100% N/A N/A	N/A N/A N/A
10	Crossman & Co. 3333 S. Orange Ave., Suite 201 Orlando 32806	Scott E. Crossman (407) 581-6225	1,830,976 N/A	140,500 1,690,476 7,966	6% 93.5% N/A	N/A 9% N/A
11	Tower Realty Partners 2701 Maitland Center Parkway, Suite 225 Maitland 32751	Reid Berman/Cliff Stein (407) 859-0120	1,800,152 N/A	1,762,027 38,125 N/A	99% 2% N/A	N/A N/A N/A
12	Carter 455 S. Orange Ave., Suite 400 Orlando 32801	Scott Bell (407) 420-1300	1,632,000 N/A	1,632,000 N/A N/A	100% N/A N/A	N/A N/A N/A
13	EastGroup Properties 2966 Commerce Park Drive, Suite 450 Orlando 32819	John Coleman (407) 251-7075	1,426,278 1,426,278	N/A N/A N/A	N/A N/A N/A	100% N/A N/A
14	First Capital Property Group Inc. 120 E. Colonial Drive Orlando 32801	Chuck Mitchell (407) 872-0209	1,412,571 N/A	947,063 865,508 DND	35% 45% N/A	N/A N/A N/A
15	Seefried Properties 8100 Chancellor Drive, Suite 145 Orlando 32809	John Lee (407) 851-2662	1,357,345 1,357,345	N/A N/A N/A	N/A N/A N/A	100% N/A N/A
16	Unicorp National Developments Inc. 7505 W. Sand Lake Road Orlando 32819	Chuck Whittall/Lee Maher (407) 999-9985	1,255,000 N/A	95,000 1.2 million 175,000	4% 84% N/A	N/A 12% N/A
17	Hold-Thyssen Inc. 301 S. New York Blvd. Winter Park 32789	Robert P. Hold (407) 691-0505	1,223,737 483,925	527,828 211,884 205,400	36.9% 14.8% N/A	33.9% 14.4% N/A
18	GVA Adventis 255 S. Orange Ave., Suite 750 Orlando 32801	Roxanne Hargis (407) 849-6800	1,118,889 404,126	605,443 110,320 N/A	54.06% 9.85% N/A	36.09% N/A N/A
19	Emerson International Inc. 370 Centaurus Circle, Suite 1136 Altamonte Springs 32701	Joe Pasqualetti (407) 834-8560	1,005,000 N/A	995,000 10,000 N/A	99.9% .51 N/A	N/A N/A N/A
★ 20	Southeastern Realty Group Inc. 333 Lee Road Orlando 32810	Robert N. Johnson (407) 629-5595	918,648 365,482	470,790 82,376 N/A	51% 9% N/A	40% N/A N/A
21	Pineloch Management Corp. 102 W. Pineloch Ave., Suite 10 Orlando 32806	James P. Caruso (407) 859-3550	898,000 198,000	500,000 200,000 N/A	45% 32% N/A	23% N/A N/A
22	Durhill Management Corp. 520 N. Semoran Blvd., Suite 222 Orlando 32807	Marshall S. Cohn (407) 992-4000	780,000 250,000	420,000 110,000 N/A	54% 14% N/A	32% N/A N/A
23	Parlow Realty Services 255 S. Orange Ave., Suite 1515 Orlando 32801	Lisa Smith (407) 843-8215	693,826 N/A	693,826 N/A N/A	100% N/A N/A	N/A N/A N/A
24	Liberty Universal Management 314 E. Anderson St. Orlando 32801	Jack Liberty III (407) 426-2300	672,644 N/A	N/A 672,644 N/A	N/A 100% N/A	N/A N/A N/A
25	Real Property Specialists Inc. 6700 Conroy Windermere Road, Suite 230 Orlando 32835	Alan C. Charon (407) 291-9000	650,941 N/A	N/A 850,941 N/A	N/A 100% N/A	N/A N/A N/A